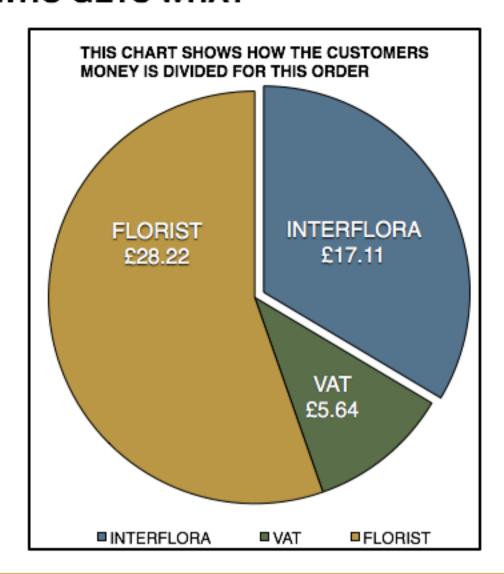
## **BREAKDOWN OF WHO GETS WHAT**

£44.99	PRICE CUSTOMER PAID FOR THIS PRODUCT
£5.99	PRICE CUSTOMER PAID FOR DELIVERY
£50.98	TOTAL COST TO CUSTOMER

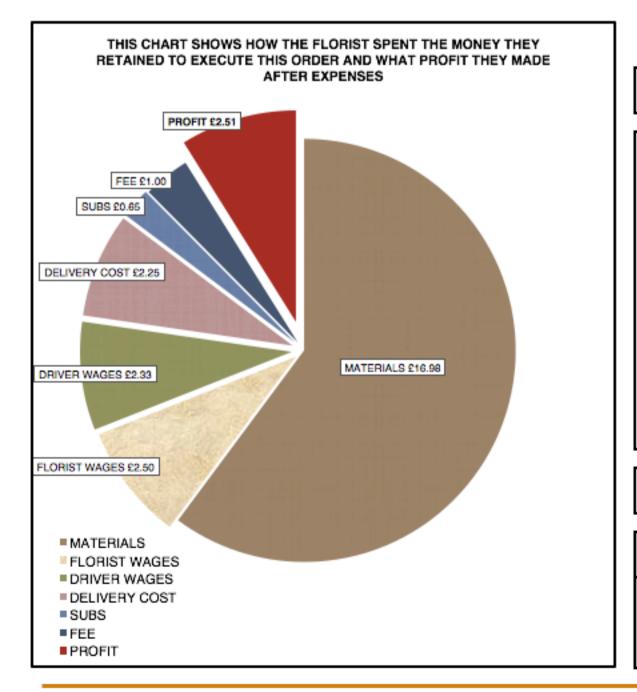
TOTAL INTERFLORA RETAINS	£17.11
INTERFLORA RETAINS £2.49 OF DELIVERY CHARGE	£2.49
INTERFLORA RETAINS 32.5% OF PRODUCT PRICE	£14.62

£30.37	FLORISTS CUT OF PRODUCT PRICE
£3.50	FLORISTS CUT OF DELIVERY CHARGE
£33.87	TOTAL FLORIST CUT

NETT AMOUNT FLORIST KEEPS	£28.22
FLORISTS VAT TO PAY	£5.64



## FLORISTS COSTS AND PROFIT



MONEY FLORIST GETS	£28.22
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TOTAL COSTS	£25.71
FEE PER ORDER	£1.00
SUBSCRIPTION COSTS PER ORDER	£0.65
DELIVERY COSTS	£2.25
DELIVERY DRIVER WAGES	£2.33
FLORISTS WAGES	£2.50
MATERIAL COSTS	£16.98

## PROFIT FOR THIS ORDER £2.51

MONTHS ORDER FEES	£200.00
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This is the monthly fee you pay. This charge is determined by the number of orders you execute per month. The amount is automatically generated from the info you gave earlier and has calculated the "FEE PER ORDER" figure shown above.